EASTERN BROKERS LIMITED

TEA MARKET REPORT

SALE NO – 12B

25TH & 26TH MARCH, 2025



ORDER OF SALE - 12B

EX-ESTATE

ASIA SIYAKA COMMODITIES (PVT) LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.

EASTERN BROKERS LTD.

JOHN KEELLS PLC.

BARTLEET PRODUCE MARKETING (PVT) LTD.

CEYLON TEA BROKERS PLC.

LANKA COMMODITY BROKERS LTD.

HIGH & MEDIUM

LANKA COMMODITY BROKERS LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.

ASIA SIYAKA COMMODITIES (PVT) LTD.

JOHN KEELLS PLC.

EASTERN BROKERS LTD.

CEYLON TEA BROKERS PLC.

LOW GROWN

FORBES & WALKER TEA BROKERS (PVT) LTD.

ASIA SIYAKA COMMODITIES (PVT) LTD.

EASTERN BROKERS LTD.

CEYLON TEA BROKERS PLC.

JOHN KEELLS PLC.

LANKA COMMODITY BROKERS LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.



AUCTION QUANTITY DETAILS - 26TH MARCH, 2025

	LOTS	QUANTITY
EX-ESTATE	850	850,125.00
MAIN SALE - HIGH AND MEDIUM	1,456	613,764.00
MAIN SALE – LOW LEAFY GRADE	1,870	665,263.00
MAIN SALE – SEMI LEAFY GRADE	1,498	594,031.00
MAIN SALE – TIPPY SMALL LEAF	1,745	795,744.00
OFF GRADES & BOP1A	2,041	1,027,212.00
DUSTS	527	445,848.00
PREMIUM FLOWERY	369	49,969.00
TOTAL	10,356	5,041,956.00





MARKET DESCRIPTION

QUANTITY

QUALITY

DEMAND

WESTERNS

NUWARA ELIYAS

UVA UDAPUSSELLAWA

CTC

10,356 lots totalling 5,041,956.00 kilos on offer.

Westerns showed a slight decline. Others were fairly similar to last week.

Was lower.

High priced BOP/BOPF in the Best category of last week declined sharply. Other BOP's were irregularly lower. BOPF declined around Rs 100/- per kg. In the Below Best category, high priced BOP/BOPF were sharply lower. Other BOP's declined around Rs 100/- per kg. BOPF were lower by Rs 50/- to Rs 100/- per kg. At the lower end BOP's declined around Rs 50/- per kg. BOPF were lower by Rs 30/- to Rs 50/- per kg.

BOP/BOPF were mostly unsold.

Uva BOP's were firm to irregularly dearer. BOPF gained Rs 20/- to Rs 40/- per kg. Better Udapussellawa's BOP/BOPF were firm. Other BOP's declined around Rs 100/- per kg. BOPF were dearer by Rs 50/- to Rs 100/- per kg.

Hardly any offerings of High Grown BP1's. PF1's sold around last levels. Medium Grown BP1/PF1's were irregular. Low Grown BP1/PF1's sold around Last levels.



MARKET DESCRIPTION

LOW GROWN LEAFY GRADES

LOW GROWN SEMI LEAF

LOW GROWN TIPPY/SMALL LEAF

OFF GRADES

DUSTS

Select Best and Best OP1's were firm. Balance were easier. Well made OP's were lower. Others sold around last levels. Well made OPA's together with best varieties were lower. Teas at the bottom sold around last levels.

BOP1's in general were firm. PEK's were irregularly lower. Select Best PEK1's were firm. Others appreciated.

Well made FBOP's together with cleaner Below Best sorts and cleaner teas at the bottom were firm. Others were easier. Select Best FBOPF1's were firm. Best varieties were easier. Cleaner Below Best sorts and cleaner teas at the bottom sold around last levels. Balance were irregular. Better FBOPF's were dearer. Others were irregular.

Liquoring and Low Grown fannings were Rs 20/- to Rs 30/- per kg lower. BP's held firm. BM's and BOP1A's gained Rs 20/- to Rs 30/- per kg.

Select Best primaries declined Rs 20/- to Rs 40/- per kg. Best and Below Best sorts declined Rs 40/- to Rs 60/- per kg. Others were barely steady. Clean secondaries declined Rs 20/- to Rs 40/- per kg. Other were irregular. Low Growns sold around last week price levels.



QUOTATIONS - EX-ESTATE

	ВОР	BOPF
BEST WESTERNS	1340 - 1800	1300- 1480
BELOW BEST WESTERNS	1100 - 1240	1180 - 1280
PLAINER WESTERNS	840 - 1040	830 - 1160
NUWARA ELIYAS	N/A	N/A
BRIGHTER UDA PUSSELLAWAS	1000-1080	1100 - 1140
OTHER UDA PUSSELLAWAS	N/A	1000 - 1060
BEST UVAS	1100-1160	1140 - 1200
OTHER UVAS	980-1020	1020-1100



QUOTATIONS - LOW GROWN

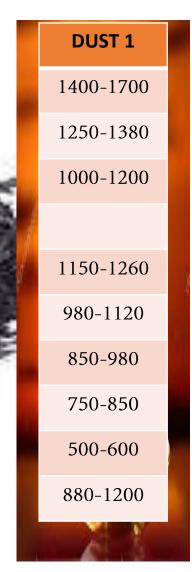
	GRADE	SELECT BEST	BEST	BEST BELOW	OTHERS
	ВОР	1450-1800	1400-1450	1200-1300	900-1000
	BOPF	1300-1400	900-1000	850-900	800-850
	FBOPF/FBOPFSP	4000-5000	3800-3900	2400-2800	1000
	FBOP	2200-2450	1500-1550	1300-1350	900-1000
	FBOP1	1800-1900	1500-1550	1300-1350	1000-1100
L. Mary i	FBOPF	1550-1850	1350-1450	1250-1300	900-950
	FBOPF1	1550-1700	1450-1500	1300-1350	900-950
	РЕКОЕ	1460-2150	1320-1440	1200-1300	800-1180
	PEK 1	1650-2200	1460-1600	1300-1440	850-1280
· Garage	ОР	1440-1700	1360-1420	1300-1340	950-1280
and a contract	OPA	1420-1950	1300-1400	1220-1280	880-1200
ن	OP 1	2700-3200	2350-2650	1600-2300	900-1500
17076	BOP 1	2100-3000	1750-2050	1300-1460	850-1280



QUOTATIONS - OFF GRADES & DUSTS

BEST WESTERNS
BELOW BEST WESTERNS
OTHERS
NUWARA ELIYAS
BEST UVA UDA PUSSELLAWA
BELOW BEST UVA UDA PUSSELLAWA
OTHERS
BEST MEDIUMS
OTHER MEDIUMS
C.T.C

FNGS 1/FNGS	ВР	ВМ
950-1050	950-1050	1000-1100
850-920	850-940	900-980
750-850	750-800	780-880
1000-1100	900-1000	1000-1100
800-980	800-880	900-980
700-780	700-780	750-850
850-950	1000-1100	950-1050
700-800	800-950	850-920
700-950		
	950-1050 850-920 750-850 1000-1100 800-980 700-780 850-950 700-800	950-1050 950-1050 850-920 850-940 750-850 750-800 1000-1100 900-1000 800-980 800-880 700-780 700-780 850-950 1000-1100 700-800 800-950





TOP PRICES OBTAINED AT THE SALE OF 26TH MARCH, 2025

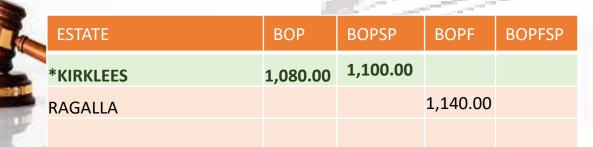
WESTERN MEDIUM

ESTATE	ВОР	BOPSP	BOPF	BOPFSP
ANCOOMBRA	1,600.00			
UPLANDS		1,550.00		
VELLAI OYA			1,180.00	

WESTERN HIGH

DODECD
BOPFSP

UDA PUSSELLAWA



NUWARA ELIYA

				F
ESTATE	ВОР	BOPSP	BOPF	BOPFSP
KENMARE	1,060.00			



TOP PRICES OBTAINED AT THE SALE OF 26TH MARCH, 2025

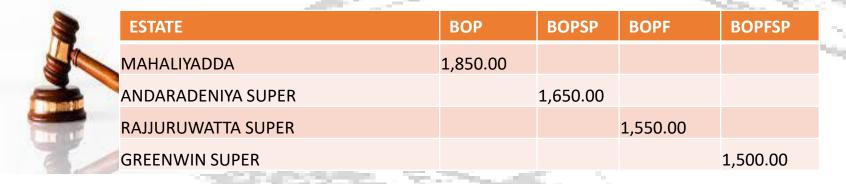
UVA HIGH

ESTATE	ВОР	BOPSP	BOPF	BOPFSP
NAYABEDDE	1,160.00			
*CRAIG		1,220.00		
NAYABEDDE			1,200.00	

UVA MEDIUM

ESTATE	ВОР	BOPSP	BOPF	BOPFSP		
ROSELAND UVA	1,360.00					
*HINDAGALA		1,280.00				
DICKWELLA				1,380.00		

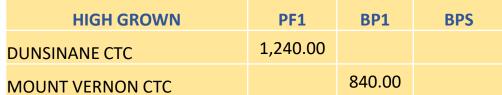
LOW GROWN





TOP PRICES OBTAINED AT THE SALE OF 26TH MARCH, 2025







MEDIUM GROWN	PF1	BP1	BPS	
NEW PEACOCK CTC	1,200.00	1,220.00		
AULTMORE CTC			830.00	

OTHERS	MARK	GRADE	PRICE	
UVA HIGH	MOUNT UVA/ GONAMOTAWA	PEK1	1,600.00	
	*CRAIG/UVA HIGHLANDS	PEK1	1,550.00	
	*AMPITTIAKANDE/GLENANORE	PEK1	1,500.00	
	*AMDITTIAKANDE	FBOPFSP	1,850.00	

ď	LOW GROWN	PF1	BP1	BPS
	HINGALGODA CTC	1,550.00		
	CECILIYAN CTC		1,120.00	
i				



- * TEAS SOLD BY EASTERN BROKERS LTD.
- + EQUAL ALL TIME AUCTION RECORD PRICE.
- ++ AN ALL-TIME AUCTION RECORD PRICE.



CROP & WEATHER FOR THE PERIOD – 18TH TO 24TH MARCH, 2025.



The Nuwara Eliya and Western regions reported bright mornings and evening showers. The Department of Meteorology expects showers in the Western Region in the week ahead.

UVA/UDAPUSSELLAWA REGIONS

LOW GROWN

CROP INTAKE

Sunny weather conditions and isolated showers were reported in the Uva and Uda Pussellawa regions throughout the week. According to the Department of Meteorology, showers are excepted in the Uva Region in the week ahead.

Bright mornings and evening showers were reported in the Low Grown Region throughout the week. Fairly heavy showers are excepted in the Low Grown Region in the week ahead according to the Department of Meteorology.

The Nuwara Eliya, Uva, Udapussellawa and Low Grown regions showed an increase in the crop intake, whilst the Western Region maintained.



SALE AVERAGES OF 19/03/2025

ORTHODOX	
UVA HIGH	
WESTERN HIGH	
UVA MEDIUM	
WESTERN MEDIUM	
LOW GROWN	

WEEK (RS. PER KG)

2025 GROSS	2024 GROSS
1,115.61	1,256.84
1,203.50	1,360.06
1,164.07	1,272.55
1,077.07	1,249.18
1,266.96	1,416.66

TO DATE (RS.PER KG)

2025 GROSS	2024 GROSS
1,053.74	1,082.49
1,177.05	1,202.59
1,078.99	1,149.26
1,056.55	1,180.14
1,273.22	1,429.18

СТС	
WESTERN HIGH	
WESTERN MEDIUM	
LOW GROWN	
UVA HIGH	

2025 GROSS	2024 GROSS
1,104.00	1,129.70
964.51	1,027.99
1,016.36	994.05
1,094.58	1,137.76

2025 GROSS	2024 GROSS
1,095.27	1,129.52
969.13	958.33
970.16	1,056.67
1,109.99	1,135.57



SALE AVERAGES OF 19/03/2025

COMBINED (ORTHODOX & CTC)

UVA HIGH

WESTERN HIGH

HIGH GROWN - TOTAL

UVA MEDIUM

WESTERN MEDIUM

MED. GROWN - TOTAL

LOW GROWN - TOTAL

TOTAL

CTC TOTAL

WEEK (RS. PER KG)

2025 GROSS	2024 GROSS
1,098.38	1,237.12
1,170.68	1,324.09
1,154.94	1,301.48
1,159.52	1,270.67
1,044.63	1,193.48
1,070.43	1,217.44
1,256.75	1,387.82
1,202.97	1,338.76
1,025.29	1,038.51

TO DATE (RS.PER KG)

2025 GROSS	2024 GROSS
1,043.97	1,085.24
1,157.32	1,181.79
1,125.66	1,158.61
1,076.03	1,154.65
1,034.41	1,123.95
1,046.59	1,132.47
1,260.45	1,403.44
1,199.43	1,311.63
992.64	1,046.34



QUANTITY SOLD 17TH TO 22ND MARCH, 2025

WEEK (KG
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TO DATE (KG)

PUBLIC AUCTION
PRIVATE SALE
FORWARD CONTRACTS
DIRECT SALES
BIO/GREEN TEA
BMF – (EXLUDED FROM PRIVATE SALE)

2025 GROSS	2024 GROSS
4,247,944.00	4,718,209.00
273,946.50	130,470.00
53,400.00	39,280.00
0.00	0.00
73,213.00	37,851.00
55,601.00	39,976.00

2025 GROSS	2024 GROSS
48,847,520.00	46,514,846.50
2,540,128.95	1,299,084.40
714,736.00	269,280.00
0.00	0.00
553,024.00	528,582.00
490,131.00	449,041.00

WORLD TEA PRODUCTION

COUNTRY		
SRI LANKA		
BANGLADESH		
NORTH INDIA		
SOUTH INDIA		
KENYA		

MONTH					
2025 (KG) 2024 (KG)					
FEBRUARY	15.59	19.96			
	2024 (KG)	2023 (KG)			
DECEMBER	6.37	7.79			
DECEMBER	11.09	66.27			
DECEMBER	18.30	18.12			
AUGUST	38.62	45.57			

Т	(+)INC/ (-)	DE					
	2025 (KG) 2024 (KG)						
FEBRUARY	37.16	38.53	- 1.37				
	2024(KG)	2023(KG)					
DECEMBER	93.04	102.95	-9.91				
DECEMBER	1057.58	1157.00	-99.0				
DECEMBER	226.80	236.68	-9.88				
AUGUST	400.54	363.91	+36.63	EAS			

SALE NO 14B - 07TH & 08TH APRIL, 2025

EX-ESTATE	Closed on 20/03/2025 excluding violations.		LOTS 814	QUANTITY (KG) 797,462.00	A total of kgs. 5,134,306.00 are
HIGH & MEDIUM	Closed on 20/03/2025 excluding violations.		1,724	783,533.00	on offer at this sale of which 254,194 kgs, are
LEAFY GRADES	Closed on 20/03/2025 excluding violations.		1,897	693,089.00	reprints.
SEMI LEAFY	Closed on 20/03/2025 excluding violations.		1,389	562,309.00	SALE NO: 15B
TIPPY SMALL LEAF	Closed on 20/03/2025 excluding violations.		1,683	779,107.00	22 ND & 23 RD APRIL 2025 EX. ESTATE &
OFF GRADES	Closed on 20/03/2025 excluding violations.		1,542	831,341.00	MAIN SALE Scheduled to close on 27/03/2025.
BOP1A	Closed on 20/03/2025 excluding violations.		561	194,582.00	
DUSTS	Closed on 20/03/2025 excluding violations.		530	451,983.00	
PREMIUM FLOWERY	Closed on 20/03/2025 excluding violations.		301	40,900.00	EB.
		TOTAL	10,441	5,134,306.00	EASTERN BROKERS

COMMENTS

A quantity of 5.041 million kilos of tea was on offer at this week's auction. This was 0.169 million kilos higher than last week's quantity. Ex. Estate offerings which comprised 0.850 million kilos of teas was 0.087 million kilos lower than last week.

Western quality showed a slight decline. Others were fairly similar to last week.

There was lower demand.

In the Ex estate catalogues, high priced BOP's and BOPF of last week declined sharply. All Other BOP's and BOPF too met a lower market.

Nuwara Eliya's BOP's and BOPF were mostly unsold.

Uva BOP's and BOPF met a firm to dearer market. Better Uda pussellawa BOP's and BOPF were firm. Other BOP's were lower. BOPF were dearer.

There were hardly any offerings of High Grown BP1's. PF1's sold around last levels. Medium Grown BP1's and PF1's were irregular. Low Grown BP1's and PF1's sold around last levels.

In the Low Grown leafy catalogues Select Best and Best OP1's were firm. Balance were easier. Well-made OP's met a lower market. Others sold around last levels. Well made OPA's together with Below Best varieties were lower. Teas at the bottom sold around last levels.

In the Low Grown Semi leafy catalogues BOP1's sold around last levels. PEK's met a lower market. Select Best PEK1's were firm. Others appreciated.

In the Low Grown Small leaf catalogues well made FBOP's together with cleaner Below Best sorts and cleaner teas at the bottom were firm. Others were lower. Select Best FBOPF1's were firm. Best varieties were easier. Cleaner Below Best sorts and cleaner teas at the bottom sold around last levels. Better FBOPF's met a dearer market. Others were irregular.

In the Off Grades catalogues, liquoring and Low Grown fannings met a lower market. BP's were firm. BM's and BOP1A's were dearer.

In the Dust catalogues, Better Primaries met a lower market. Others were barely steady. Clean secondaries were lower. Others were irregular. Low Growns sold around last levels.



DETAILS OF TEA AWAITING SALES - 2025

EX-ESTATE
HIGH AND MEDIUM
LOW LEAFY GRADE
SEMI LEAFY GRADE
TIPPY SMALL LEAF
OFF GRADES & BOP1A
DUSTS
PREMIUM FLOWERY
TOTAL

LOTS	QUANTITY (KG)	REPRINTS
817	796,927.00	
1,764	770,398.00	
1,988	749,576.00	
1,515	629,225.00	
1,888	879,635.00	
2,405	1,183,712.00	
573	489,801.00	
345	51,521.00	
11,295	5,550,795.00	383,148.00

SALE NO – 14A 07TH & 08TH APRIL, 2025

LOTS	QUANTITY (KG)	REPRINTS
814	797,462.00	
1,724	783,533.00	
1,897	693,089.00	
1,389	562,309.00	
1,683	779,107.00	
2,103	1,025,923.00	
530	451,983.00	
301	40,900.00	
10,441	5,134,306.00	254,194.00

TOTAL NO OF PKGS	146,857
NO OF TOTAL CTC PKGS	9,195
TOTAL QUANTITY (KG)	496,719

TOTAL NO OF PKGS	135,957
NO OF TOTAL CTC PKGS	9,200
TOTAL QUANTITY (KG)	498,526



SALE NO 13C - 01ST & 02ND APRIL, 2025

ORDER OF SALE

100	Old P		

LANKA COMMODITY BROKERS LTD.

ASIA SIYAKA COMMODITIES (PVT) LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.

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JOHN KEELLS PLC.

BARTLEET PRODUCE MARKETING (PVT) LTD.

CEYLON TEA BROKERS PLC.

HIGH & MEDIUM

CEYLON TEA BROKERS PLC.

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ASIA SIYAKA COMMODITIES (PVT) LTD.

JOHN KEELLS PLC.

EASTERN BROKERS LTD.

LOW GROWN

MERCANTILE PRODUCE BROKERS (PVT) LTD.

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CEYLON TEA BROKERS PLC.

JOHN KEELLS PLC.

LANKA COMMODITY BROKERS LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

10% PAYMENT	04/04/2025
BUYERS'PROMPT	08/04/2025
SELLERS' PROMPT	09/04/2025

